GELLERT SYSTEM COMPARISON

FEATURES	GELLERT FAN HOUSE	GELLERT INTERNAL FAN HOUSE	GELLERT FAN HOUSE LETTERBOX
CAPACITY	 Typically 20' high up to 200' long. 	• Typically 20' high up to 200' long.	• Typically 20' high up to 200' long.
SYSTEM FEATURES	 PLENUM DELIVERED MIXING ROOM ¹ PLENUM SIZED AND CONTROLLED FOR VELOCITY AS IT RELATES TO STATIC PRESSURE ² 	 PLENUM DELIVERED MIXING ROOM PLENUM SIZED AND CONTROLLED FOR VELOCITY AS IT RELATES TO STATIC PRESSURE 	 EXHAUST METHOD OF DELIVERING AIR STAGED FAN CONTROL⁶ PLENUM DELIVERED
COMPETITIVE ADVANTAGE	 EASY METHOD TO STORE OPTION TO SEGMENT IN TO SEPARATE BINS ³ PRECISE ZONE MANAGEMENT AT THE DUCT ⁴ MIXING ROOM CLIMATE MOVES UP THROUGH RAW PRODUCT 	 EASY METHOD TO STORE OPTION TO SEGMENT IN TO SEPARATE BINS PRECISE ZONE MANAGEMENT AT THE DUCT MIXING ROOM CLIMATE MOVES UP THROUGH RAW PRODUCT 	 MATERIAL HANDLING WITH UNIVERSAL FORK LIFTS LOADING & UNLOADING IS SPECIALIZED IF MATERIAL HANDLING IS DESIGNED PERFECTLY, MORE FEATURED ABILITY TO REMOVE DISEASE BY THROWING AWAY THE CONTENTS OF A BOX
APPLICATIONS	 POTATOES ONIONS ANY BULK OR AIR FLOOR HOLDING APPLICATION 	 POTATOES ONIONS ANY BULK OR AIR FLOOR HOLDING APPLICATION 	• NEARLY UNLIMITED
CONSTRAINTS	 MATERIAL HANDLING IS RESTRICTED TO SHOVEL, SCOOP OR SPECIALIZED EQUIPMENT FOR THE PARTICULAR APPLICATION 	MATERIAL HANDLING IS RESTRICTED TO SHOVEL, SCOOP OR SPECIALIZED EQUIPMENT FOR THE PARTICULAR APPLICATION	 REQUIRES BOX FILLING EXHAUST DESIGN, REQUIRES MORE EQUIPMENT ⁷ AIR MONITORING & MANAGEMENT RESTRICTED NO MIXING ROOM

• LOADING & UNLOADING IS SPECIALIZED

LOSE SPACE

• INCORRECTLY SIZED CREATES TURBULENCE⁸

LOADING & UNLOADING IS SPECIALIZED

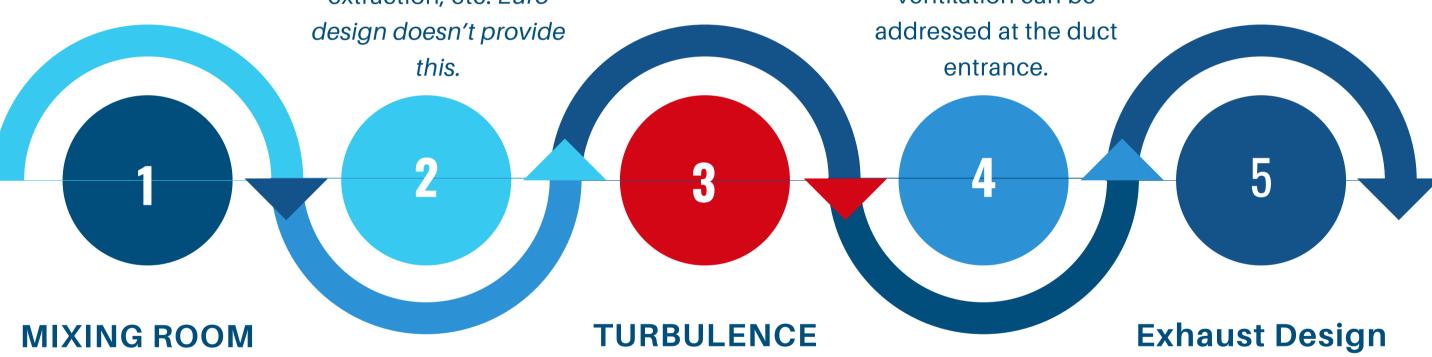
Footnotes

PLENUM CONTROL

Velocity is designed to increase and decrease based on the design features & static pressure points of the system i.e. humidity transfer, CO2 extraction, etc. Euro design doesn't provide this.

Zone Design & Management

Product quality
challenges are
managed to the duct.
Additional heating,
humidity and
ventilation can be
addressed at the duct



Like water, air can be mixed. The humidity, temperature, outside air etc. mixes & prepares for distribution to the product

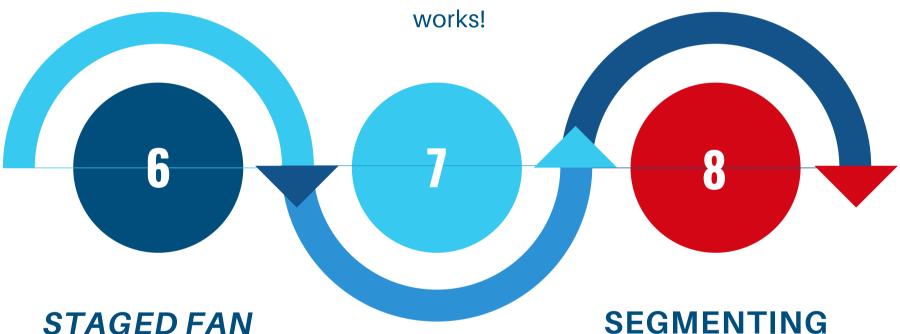
Laminar air should be
the goal in distributing
flow. Equipment too
closely spaced creates
areas of turbulence no
different than
converging ditches

Commonly exhaust design as opposed to Gellert's supply based design.

Footnotes cont.

MORE EQUIPMENT

European players drive box storage designs that require larger investments in equipment to deliver lesser results. Gellert's Letterbox Design is innovative, affordable, and



Like water, air can be mixed. The humidity, temperature, outside air etc. mixes & prepares for distribution to the product

CONTROL

SEGMENTING

Often holding is needed to be segmented for grower accountability or material handling needs to move the product through the season.

GELLERT'S VENTILATION PROCESS

The following processes can be part of the Gellert System



